

African Markets Revealed

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Welz, Jean Max Friedrich (1900 – 1975). Still-Life, Undated, Oil On Panel, 41 x 62cm

Jean Welz was born in Salzburg, Austria, into a family in the picture-framing and gilding trade. He studied art and architecture, and in 1925 travelled to Paris, where he stayed until 1937. In 1937 he emigrated to South Africa and began work as an architect at the University of the Witwatersrand, where he designed the entrance foyer of the Great Hall and the Institute for Geophysical Research. In 1939 he became ill with tuberculosis and moved with his family to Barrydale in the Little Karoo, where he and his family operated a tea-room.

In 1941 Welz became principal of the Hugo Naudé Art Centre in Worcester, Western Cape, remaining in Worcester for 28 years. He held his first exhibitions in Stellenbosch and Cape Town in 1942, and the same year became a member of the New Group of South African artists. Welz was a successful and influential artist until he again became ill in 1968. His health deteriorated and he died in 1975. One of his sons, Martin Welz, is a well-known South African investigative journalist, his other son, Stephan Welz was an art dealer.

There is nothing of Africa imprinted on his paintings, there is little that is truly modern, even in his abstract style. He explained that his paintings were "documents of his soul" and said that his objective was to create "painterly poems".

Source: Standard Bank Corporate Art Collection

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Unperturbed by trade uncertainty

- Our constructive assessment of Africa's economic progress is informed by a number of factors that still point to robust economic growth on a multi-year basis. Commodity-exporting countries that experienced recession at some point between 2015 and 2018 are likely to have economic growth accelerating over the next 2-y. Of course, some of them, like Angola and Namibia, are still in recession. However, even in these economies, growth seems likely to resume next year. Combined with persistently high growth among the non-commodity-exporting countries, economic growth in Africa seems set to accelerate.
- We are not alone in our relatively positive assessment of Africa's growth potential. The IMF's *World Economic Outlook* points to Sub-Saharan Africa as the only region likely to have economic growth accelerating this year relative to last year despite the uncertainty that rising trade protectionism poses to global economic growth. Sure, in its Jul Update of the WEO the IMF lowered its forecast for SSA growth to 3.4% y/y in 2019 from the 3.8% y/y that it had forecast in the Jul 18 Update of the WEO. But the 2019 growth forecast is still higher than the Fund's estimated 3.1% y/y growth in 2018 despite the forecast slowdown in global growth to 3.2% y/y in 2019 from 3.6% y/y in 2018.
- Uncertainty regarding trade is a factor leading to flux in financial markets too. But the nature of the impact of this uncertainty is quite curious. Suppose the end result of the US administration's trade policy was to increase the effective tariff rate on Chinese imports to some number say 50%. Consider another possible outcome being to increase the effective tariff rate on all imports to the US in the same manner. Then tariffs on Chinese imports would trigger substitution of imports from China to other low-cost manufacturing sources, perhaps in Asia. But an increase in tariffs on all imports would not trigger substitution. Either way, the implications of either tariff policy on US economic growth could be estimated with a reasonable degree of confidence. Regardless, trade uncertainty hardly warrants the degree of flux we have seen in financial markets, seemingly with every communication from either set of policymakers triggering an exaggerated movement in asset prices.
- There haven't been many opportunities to put on recovery trades in carry or local currency duration trades thus far this year. As the adjacent table shows, the FX return with carry, on the most tradable currencies in our coverage, is less than 5% thus far this year. UGX duration seems sufficiently compelling for us to enter a trade. Perhaps KES duration warrants a careful look. In the 3-m to the end of Jul, it depreciated at over a 10% annualised pace. If the pressure persists in Q4:19, then it might offer the chance of a recovery trade since a surge in flower exports during Q1 tends to support the KES. Given conservative monetary policy management, the MZN is also worth a look. Pity the implied NDF yields are so low and the bonds have this fixed-floating structure. But, even with the upcoming elections, the medium-term outlook for the BOP should be favourable for the MZN.
- We are inclined to believe that the Eurobond market will experience a solid recovery in the next 2 – 3 months. We like Egypt and Senegal, and have recently taken tactical overweight exposure to Gabon and Nigeria.

SSA growth acceleration proceeding against global slowdown

Despite the often dramatic reaction in the financial markets to every twist and turn of the US-China trade negotiations, we find it hard to believe that the economic impact of this on Africa is going to be significant. Hence, we retain a constructive outlook for economic growth on the continent.

We continue to stress that the channel through which the trade spat between these two countries can affect economic growth on the continent would be through its impact on commodity prices. By extension, it would be the commodity-producing countries that would feel it the most.

Asset class	Return, %
FX	neeun, vo
Africa 8, spot (with carry)	-2.6 (4.8)
Africa 10, spot (with carry)	-2.4 (4.1)
EM 10, spot (with carry)	-0.8 (3.7)
Bloomberg USD index, spot	1.2
Local bonds	
Africa 8	13.3
Africa 10	11.2
EM 10	10.8
Bloomberg DM Sovereign	5.8
Credit	
Africa (ex SA)	16.9
Africa	16.7
EMBI Global	12.2
Bloomberg HY Global Corporate	9.9
Equity	
MSCI Frontier Africa	-5.2
MSCI Africa	2.7
MSCI EM	5.3
MSCI DM	16.5

USD performance, YTD

Source: Bloomberg; Standard Bank Research

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Despite these concerns, it is worth pointing out that even the IMF expects economic growth in Sub-Saharan Africa to accelerate to 3.4% y/y this year from 3.1% y/y in 2018, and then further on to 3.6% y/y in 2020. Contrast that with the Fund's forecast deceleration in global growth to 3.2% y/y from 3.6% y/y in 2018. Notably, the Fund expects global growth to accelerate to 3.5% y/y in 2020.

The Jul update of the *World Economic Update* points to the slowing in global growth being widespread. In fact, the forecast recovery in 2020 might be in doubt. The IMF forecasts growth among advanced economies decelerating to 1.9% y/y and 1.7% y/y in 2019 and 2020 respectively from 2.2% y/y in 2018. Interestingly, it expects the deceleration in US economic growth to extend to 2020 as well, with the economy growing by 1.9% y/y from 2.6% y/y it expects for 2019 and the actual growth rate of 2.9% y/y in 2018. Evidently, this deceleration is not limited to the unwinding of the fiscal stimulus in 2018.

The Fund expects Chinese growth to decelerate to 6.2% y/y and 6.0% y/y in 2019 and 2020 respectively from 6.6% y/y in 2018. Curiously, it expects emerging and developing economies to accelerate to 4.7% y/y growth in 2020 from 4.1% y/y in 2019 and 4.5% y/y in 2018. The recovery that the Fund projected in 2020 seems to be predicated on a recovery in Latin America and emerging and developing Europe. Of course, some Latin American countries scored own goals through the macro policies they pursued.

Also noteworthy is the Fund's expectation of a recovery in the euro area in 2020. It expects growth there to accelerate to 1.6% y/y from 1.3% y/y in 2019 and 1.9% y/y in 2018. It expects countries like Germany and Italy to sponsor that recovery. Perhaps if this recovery were not to materialise, then even emerging and developing European countries would not see the revival that the IMF expects.

Trade uncertainty - the impact is probably overstated

One reason we have not been overly concerned about the impact of the trade war on African economic growth is that it is very much US-centric. It is the US administration that is either imposing tariffs or threatening to do so on other countries. First in the crosshairs were the US's NAFTA partners, then China, then the EU. Interestingly, the EU, China, Mexico and Canada are not engaged in any trade war among themselves.

What we find strange regarding the trade war is the responsiveness of the financial markets to every twist and turn, every announcement – be it new tariffs, recanting new tariffs, or going back to imposing them. The market moves can seem to be exaggerated somewhat, with the markets apparently anticipating doom one moment, then prolonged prosperity the next.

Suppose instead there was a reasonable basis to believe that the end-game of all these trade policy moves by the US administration was to increase effective tariff rates in the US on Chinese imports to some number, say 50% or 150%, then the impact of that on US economic growth can be estimated with a fair degree of confidence. Of course, in making such estimates, the market would have to factor in the potential substitution of Chinese imports with imports from other low-cost locations, perhaps also in Asia.

This is, in fact, not an idle academic exercise. There are already some indications that this substitution is taking place. The trajectory of the US trade deficit has not changed much as a result of the trade war. While overall US imports are still elevated, US imports of Chinese goods have slowed down, and has been countered by increased imports from somewhere else such as say Mexico (Figure 1).

So, evidently imposing tariffs on Chinese imports has a distributional effect, shifting US demand away from China. So, the impact of US tariffs on Chinese imports may not affect global demand that much, especially of commodities. It's not so clear what the

impact of retaliatory Chinese tariffs on US imports is. But we suspect it would not affect the prices of the commodities that matter to Africa's commodity exporters in such a deleterious manner that we would need to get worried.

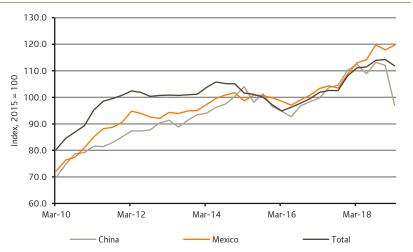


Figure 1: US import trajectory – quarterly seasonally adjusted data

Source: United States Bureau of Economic Analysis

Of course, there is always the likelihood that the end result of US trade policy moves is to increase the effective tariff rate on all US imports, not just those sourced from China. Arguably, the impact of this trade policy would be a larger negative impact on commodity prices that matter for Africa's commodity exporters than just tariffs on imports of Chinese goods.

Crucially, the key take-away is that if there was a reasonable basis for predicting what the end game of US trade policy moves is, then much of the flux in financial markets, especially commodity markets, would be far less than what we are seeing right now. For that reason, we don't see the flux in global financial markets having much impact on Africa's economic trajectory.

Commodity prices: no longer falling



Figure 2: Commodity prices seem to be bottoming out

Source: Bloomberg

Commodity prices have broadly declined since publication of the last edition of this report in May. Most notably are oil prices that, at the time of writing, were roughly 13%

lower than they were in mid-May. They are off the lows reached during this period, up over 10% from those lows.

There is still plenty to suggest that oil prices will remain mostly above USD60.0/bbl over the next 4 - 6 months. Geopolitical strains surrounding Iran, lately implicated in an attack on a Saudi Arabian oil facility, could push oil prices higher. Additionally, OPEC seems prepared to stick with production quotas to keep prices elevated.

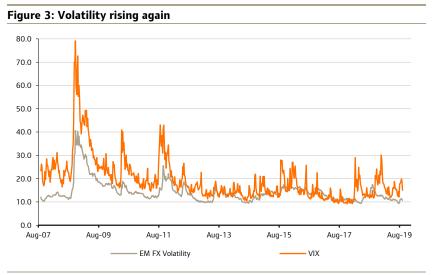
Consensus forecasts for oil prices drifted marginally lower in recent months, with forecasts putting the Brent crude oil price roughly around USD65/bbl at the end of both 2019 and 2020. The average for the Brent crude oil price is near USD65.0/bbl thus far this year. We have kept USD65.0/bbl as the assumption for our forecasting purposes.

Of course, the supply-demand balance for oil might have a significant impact on oil prices. The broad expectation of the International Energy Agency has been that global oil demand growth would subside, thereby potentially depressing oil prices. Any upward revisions to those forecasts might support oil prices. Additionally, the behaviour of OPEC member countries will be crucial. A few, like Nigeria, have been producing in excess of their quota. Non-compliance for an extended time might prompt others to follow suit.

Consensus forecasts for copper prices were consistently revised lower over the course of this year. The evident global economic slowdown may have been a factor leading to those forecast revisions. Yet, even as copper prices approached USD5,600/MT, consensus forecasts envisaged them being above USD6,000/MT by the end of this year and marginally higher by the end of 2020.

Global risk appetite: in flux, but a risk-on bias will probably prevail

At the time of writing the S&P 500 Volatility index had fallen close to the 15 level, having risen above 20 during Aug. To be fair, the index was pretty much at that level when we published the last edition of this report, first having declined to a low of about 12.



Source: Bloomberg; Standard Bank Research

That same pattern is likely to be repeated over the next 4 - 6 months. The markets went from worrying that overtightening of monetary policy by the Fed potentially put the US economy on a trajectory to recession. Having seemingly resisted the market's forecasts, the Fed not only called a pause in its rate hiking cycle but actually switched to cutting the Fed Funds rate. This switch could be enough to resuscitate risk appetite.

There is always a risk that bellicose rhetoric regarding trade from the US administration might agitate the markets now and again over the next 4 - 6 months. However, it is likely that political calculus will start to influence the administration's approach to trade negotiations. Being up for re-election, the US president would be well served by a strong and strengthening economy closer to the election. Evidence thus far has suggested that such bellicose rhetoric undermines sentiment and could add impetus to the slowdown in the real economy. So, refraining from stoking such concerns might be in the president's interest.

Global rates: divergence between US and other developed markets

Over the next 2 - 3 months, perhaps the market will be mostly focussed on whether the Fed will follow through will the widely anticipated cuts to the Fed Funds rate. Consensus forecasts have the Fed Funds rate at 1.75% by the end of the year, 50 bps lower than the current level. During 2020, the consensus expectation is for the Fed to hold its Fed Funds rate unchanged. Steve Barrow, our G10 Strategist, concurs.



Figure 4: US Treasury 10-y yields below Fed Funds rate

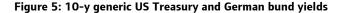
Source: Bloomberg

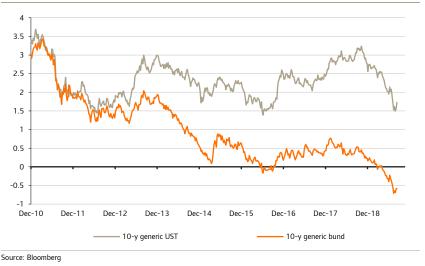
The case for the Fed to cut its policy rates has built up over the course of the past 5-m, with consensus forecasts being ratcheted lower over that period. There has been mounting evidence that economic activity has been decelerating.

Of course, the likelihood of an economic slowdown was not completely a surprise to the market. Economic growth was boosted by fiscal stimulus last year, something that was bound to unwind this year. However, what might have given the market a scare is the impact of the uncertainty regarding trade, especially given the US administration's tariff policy and retaliation by other governments, like China.

Quite frankly, the Fed was slow in coming around to the view that it needed to cut its policy rates. Anxiety in the markets built up in the meantime, with worries mounting that the US economy would slump into a recession. The curve bull flattened as longer-term yields collapsed. Various parts of the yield curve inverted, heightening that anxiety regarding the economic outlook. Inversion of the US yield curve has typically been a good predictor of US recessions.

US 10-y yields fell below 1.5% in late Aug. Since then, they have risen above 1.7%, the level they were at the time of writing. Perhaps this increase reflects waning concerns about the economic outlook. If the Fed indeed delivers the 50 bps of rate cuts that is the consensus forecast, then there is a likelihood that 10-y rates will increase further. Steve Barrow expects the US 10-y yield to rise to 1.9% by the end of Q2:20, on the way to 2.3% by the end of 2020.





The situation is a bit different among other developed markets. For instance, in the euro zone yields are likely to initially fall further, becoming more negative. Consensus forecasts for the 10-y Bund yield put it closer to -0.5% by the end of this year, rising to -0.14 by the end of 2020. Steve has the 10-y Bund yield reaching -1.0% in Q1:20,

before rebounding to -0.4% by the end of 2020.

The ECB is expected to ease the policy stance, perhaps reviving asset purchases. Of course, the transition in leadership of that institution, with Christine Lagarde to replace Mario Draghi as President of the Governing Council of the ECB, creates a bit of uncertainty. But there is a widespread belief that the ECB is somewhat behind the curve, and more easing is baked in.

Other developed country central banks are likely to ease monetary policy. The BOE, Bank of Canada, Reserve Bank of Australia, Reserve Bank of New Zealand are central banks that Steve Barrow expects to ease monetary policy. In all of these cases, he expects the respective 10-y yields to initially fall in the next 3 - 6 months.



Figure 6: EM 10-y average bond yields versus US Treasury 10-y yields

Source: Bloomberg; Standard Bank Research

Political risks: limited in the next 4-m

Among the countries in our coverage that have elections for the remainder of this year, perhaps the most closely watched will be the Mozambican ones in Oct. The outcome of the elections could be close, and contentious.

Our core view is that these elections will be peaceful, and the aftermath will not be characterised by violence. It certainly helps that the RENAMO party and the government signed a peace agreement that, among other things, commit them to integrating RENAMO's fighters into the army and the decentralisation of power.

The latter could be a crucial aspect, allowing RENAMO to appoint governors in provinces that it has a majority following rather than have those appointed by the central government. Certainly, the stakes will be high. The winner of the elections will essentially oversee the process that will lead to the commencement of commercial production of natural gas.

Arguably, Namibia's elections in Nov are not going to be as close, nor as contentious. The ruling party has a large majority currently. So much so that the internal processes that led to nominations for parliament by the party may actually turn out to be more contentious that the elections themselves.

Ghana's elections are at the end of next year. But their impact on the markets could well be felt over the next 4-m. To be sure, it is not that there is much uncertainty. There are two major political parties that the electorate has switched between every two terms since the reintroduction of multi-party democracy in the early 90's. The ruling NPP won the electorate giving the party in power another term in office persist? That remains to be seen.

Regardless, the market continues to fret that the NPP will essentially try to buy the election by passing a populist budget next year. There are concerns that the government will not observe the Fiscal Responsibility Act that was passed last year. Hence, we see little to suggest that appetite for GHS bonds will recover anytime soon. To be sure, all these vexations aside, foreign investors have not been exiting the GHS bond market in droves.

Côte d'Ivoire's elections are highly unpredictable, something likely to keep the market apprehensive despite the elections only being next year. As is the norm, coalitions will be formed in the run-up to the Oct 20 elections. Yet, at this stage it is not clear how these will be composed. Guillaume Soro, the former President of the National Assembly who fell out with President Ouattarra, seems to be positioning himself for a presidential run.

Other notable players might be Henri Bedie, who pulled his party from the ruling coalition last year, miffed at the refusal of the ruling party to agree to nominating a presidential candidate from his party. It is not clear whether he intends to run for the presidency. Then there is former President Gbagbo, who was acquitted by the International Criminal Court. While he might not run, an endorsement from him might carry significant weight.

Kenya doesn't have elections to concern the market. Yet the latter will likely focus on the parliamentary processes that relate to the interest rate capping provisions of the rate cap. At the time of writing parliament was working through an amendment to the Banking Act. Naturally, the president would rather have it repealed altogether. A repeal would likely have an impact on credit growth and demand for paper in the T-bill and bond markets.

FX strategy: keeping our core EGP exposure

At the time of writing the AOA and GHS had depreciated by an annualised 30% and 18% respectively over the past 4-m, while the EGP and MZN appreciated by13% and 15% respectively in annualised terms over the same period.

The USD/AOA move is clearly policy-determined. It's hard to see how far it could go, and more importantly, what would arrest it. Policymakers have indicated their determination to open the AOA fixed income market to foreign investors. There is still no certainty regarding how long it would take before this happens.

It also seems as if the gap between the official exchange rate and the street rate is not converging. There is no definitive evidence to suggest that the backlog of FX demand has been satisfied. But then, given the USD-linked government bonds that are used as hedging instruments, USD buyers whose outstanding demand has not been satisfied are not incurring losses as a result of the AOA depreciation. Hence, even as the currency losse value, the outstanding demand for USD does not shrink. Instead, the stock of government bonds increases.

Yet, it seems highly probable that the speed at which the pair is rising will dissipate in coming months. The acceleration in the pace of increase of the pair, especially since about early May, does not look durable.

Could the upcoming elections in 2020 be a factor pushing USD/GHS higher? After all, we have encountered many investors who express trepidation at the prospect of an election while the government is without an IMF-funded program. For these investors it is highly probable that the government will increase the budget deficit meaningfully next year as the government tries to secure the election.

Well, if that is the case, then such trepidation has not translated into a notable reduction in exposure to GHS bonds. The Central Securities Depository indicates that foreigners were holders of GHS28.58bn in GHS bonds in Jul, not far from the GHS28.87bn in Mar that is the peak thus far this year. The actual peak was GHS29.22bn in Apr 18. From this, it is not so clear that foreign investors are selling down their holdings of GHS bonds.

This trend strongly suggests that in aggregate foreigner investors are not reinvesting coupons, repatriating them instead. Given the high coupon rates, coupon payments are probably substantial. If one assumes an average 18% coupon rate on bonds held by foreigners, then annual coupon payments would be close to GHS5.0bn.

Arguably, the BOP is in a sufficiently strong position that the BOG can provide FX supply to the market, thereby helping to stabilise the exchange rate for an extended period. It is in the government's interest to restrain the pace of depreciation of the GHS. Doing so might help to anchor inflation expectations, and ultimately help to prevent persistent depreciation of the GHS.

USD/ZMW has been mostly around 13.00 since late-Jun, after shooting up from nearly 12 in late -Mar to nearly 14.00 in mid-May. It is hard to see any fundamental developments that would make this stability around the 13.00 level durable. If anything, the decline in the volume of copper exports suggests some underlying weakness in the BOP that would lead to further upward pressure on the pair.

The government continues to service its external debt. This is one reason there has been so much pressure on FX reserve, which have dropped so much that import coverage is less than 2-m at present. Drought conditions in parts of the country may exacerbate the pressure. Food production has been constrained, as has hydro electricity generation. This might prompt imports to supplement inadequate domestic supply. There have already been indications that ZESCO, the electricity utility, will import power from Eskom, the South African utility. Clearly, that would increase the country's FX requirements.

One of the reasons we did not enter a trade even though USD/ZMW spiked between Apr and May is that we didn't have much conviction that BOP fundamentals would

improve. Ultimately, an improvement in the BOP would require a tighter fiscal policy stance. Perhaps even external support, whether it be for the drought, could help provide assistance to the BOP.

The depreciation of the KES of roughly an annualised 8% might not appear to be much. As we have pointed out in other research, there is a seasonal tendency for the KES to depreciate during Q4 of any year due to increased demand for FX on account of dividend payments, among other things. However, it typically recovers in Q1, helped along by increased flower sales.

Incidentally, the last time the KES depreciated by near 8% annualised pace in a 4-m period was in Q4:18. It staged a recovery in Q1:19, appreciating by close to an annualised 5% pace by the end of Mar. So, there might be an opportunity for a tactical trade at some point over the next 2 - 3 months.

Even though in the 4-m to early May the MZN depreciated at close to a 13% annualised pace, low implied yields on NDFs kept us from taking a position. We were certainly convinced that the increase in the pair up to that point would not prove to be enduring.

So, what do we do now that the MZN has appreciated at more than a 15% annualised pace in the past 4-m? Well, we're still not inclined to do anything. Implied yields on NDFs are even lower now than they were in early May.

There is a case to be made that perhaps the prospective improvement in the BOP, combined with prudent monetary policy management, justifies some exposure to the MZN. Even though headline inflation has been 5.0% y/y or lower since the beginning of 2018, the central bank's MPC has been resolute in keeping a fairly tight policy stance. The real policy rate is the highest of the countries in our coverage.

The announcement of the final investment decision by Anadarko on its gas project is one impetus for the probable improvement in the country's BOP. This announcement seems to have bolstered confidence in the local market, as could be expected. Of course, looking forward to the commencement of natural gas exports, the structural transformation of the economy will support the MZN on a multi-year basis.

The elections in Oct are an obvious risk event. While we expect the elections, and the aftermath, to be peaceful, there is always a chance of some noise around it. But the fact that the opposition RENAMO party and the government signed a peace agreement is a positive step. There has also, reportedly, been progress made in integrating RENAMO's fighters into the army.

We have maintained exposure to the EGP since May 17 without interruptions. Of course, at the time we entered the trade we believed that the CBE would truly let the EGP float. Under that scenario, we expected USD/EGP to eventually fall below 16.00.

It is possible that the latter might transpire in the next 12 - 18 months. So, we have no intentions of relinquishing our exposure to the EGP in that time. While there has been a fair amount of volatility in portfolio flows over the past 18-m, it seems as if inflows will turn out to filter through into EGP strength. The first time that holdings of EGP T-bills by foreigners increased over USD20.0bn equivalent in Apr 18; USD/EGP was not too far away from 18.00, having barely moved over the preceding 12-m.

Foreign portfolio holdings of EGP T-bills fell dramatically last year, especially in H2:18 and bottomed out in Dec. The resurgence since then has been associated with appreciation of the EGP. It seems as if the decline in inflation has given further impetus for foreign portfolio inflows into the EGP bond market. This is adding further support to the EGP.

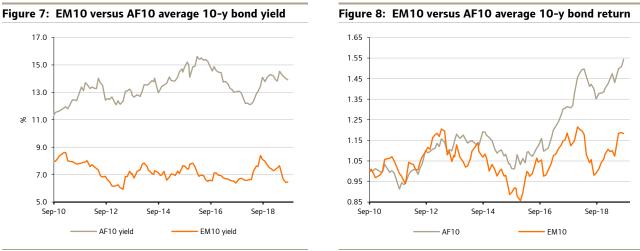
We see no reason to relinquish our exposure to the NGN either in the near term. We have also had long-running exposure to the NGN beginning in late 2016, although there have been breaks. The CBN tends to fine-tune NGN liquidity conditions, which tends to generate a fair bit of volatility in foreign portfolio flows. The sequence goes something like this: after a prolonged period of stability in the FX market, the CBN allows NGN liquidity to build up in the system. Such liquidity build-up then pushes yields, whether they be T-bill yields or those on OMO bills, lower. As yields decline foreign portfolio investors take profit on their NGN positions and exit the market, increasing FX demand. The latter then prompts the CBN to intervene in the FX market, exerting downward pressure on FX reserves. Eventually the CBN will tighten conditions again, leading to an increase in yields and a resurgence of foreign portfolio inflows.

In the past 2 - 3 months we were in the high-liquidity, portfolio-outflow phase of this cycle. It is likely that the CBN will tighten liquidity up over the next 2 - 3 months to bolster FX reserves. Naturally, this would open up interesting re-entry points into the NGN carry trade.

As is always the case, the key risk to this trade is the trajectory of oil prices. While we do not doubt that the CBN would defend the NGN, a sharp and prolonged drop in oil prices, say to less than USD45.0/bbl, would create some policy challenges that might prompt the CBN to let USD/NGN rise in the IEFX window.

Fixed income strategy: focus on East African duration

The case for Ugandan duration is quite strong. We often refer to 15% as a yield level that provides some comfort when investing in African local currency bonds. Not many currencies frequently depreciate at over a 15% annualised pace over a 3-y investment horizon. Instead, most currencies typically remain stable for many months before depreciating sharply on account of some BOP shock. After appropriate policy intervention, the currency typically resumes its stability.



Source: Bloomberg; Standard Bank Research

Source: Bloomberg; Standard Bank Research

Where does the UGX fit into all of this? Well, persistent depreciation of the UGX in excess of a 15% annualised pace is quite rare. In any 3-y investment horizon since 2004 the UGX has depreciated at more than a 15% annualised pace in less than 2% of the time. However, 10-y UGX-denominated bonds are yielding less than 15.0%. But the 14.25% pre-tax yield seems sufficiently attractive at this point. As Figure 7 illustrates, this yield is at the higher end of the yields available on the most tradeable markets in our coverage.

Another factor that enhances the attraction of UGX duration is the low inflation rate, providing an extremely high real rate in the context of the markets in our coverage. The roughly 12% real10-y yield for UGX duration is second only to the Zambian real 10-y

yield. Core inflation has been close to the bottom of the BOU's target range, with hardly any indication that it will rise markedly anytime soon. Food inflation is well contained, and the currency has been relatively stable, thereby removing any concerns about potential passthrough of currency depreciation to inflation.

Given this, it would be reasonable to judge that the bias is for the BOU's MPC to cut the policy rate in the near term rather than raise it. Yet, the committee seems to believe that inflation will rise closer to the upper end of the target range in the medium term, perhaps prompting it to adopt a cautionary stance. Specifically, in the statement the committee released following the Aug policy meeting, the committee indicated that it expected core inflation to rise to a peak of 6.4% y/y in Q4:20 driven by stronger domestic demand. It also seemed to believe the bias for inflation to be to the upside.

Even if the committee is correct in its forecast, a nearly 6.5% inflation rate would provide an *ex-ante* real 10-y yield of close to 7.75%. This would still be in the upper end of the range of real yields in the markets in our coverage.

Higher budgeted domestic borrowing is something of a concern, potentially exerting some upward pressure on bond yields. But the likelihood of this increased borrowing shifting yields materially higher, say taking the 10-y yield back above 16%, seems somewhat low.

As we have already argued, there is a strong likelihood that seasonal factor will conspire to weaken the KES further during Q4:19. However, this will likely be reversed in Q1:20. Rather than expressing this view via either the NDFs or T-bills, we would rather express it via a tactical duration trade. However, we are not ready to commit to the trade just yet.

There could be some volatility in KES bond yields over the next few months. Just to be clear, this has nothing to do with either the direction of monetary policy changes or the trajectory of inflation. Core inflation, as has been consistently communicated by the CBK's MPC that indicates that inflation excluding food and fuel is below 5.0% y/y, is well contained. A spurt in food inflation has dissipated, leaving headline inflation still well within the target range. Additionally, thanks to a broadly stable currency, despite the recent depreciation, there doesn't appear to be latent inflation pressures that would arise from passthrough of KES depreciation to inflation. Hence, it is all the more likely that the MPC will keep its policy stance unchanged too.

Instead, it is the probable repeal of the interest rate cap that is at issue, and the impact thereof on the yield curve. As already argued, while it is hard to handicap this outcome, it seems more probable that the cap will be amended such that it is less restrictive. The ramifications of this could be to persuade banks to expand credit, thereby reducing demand for T-bills and bonds. This shift in demand could exert some upward pressure on bond yields.

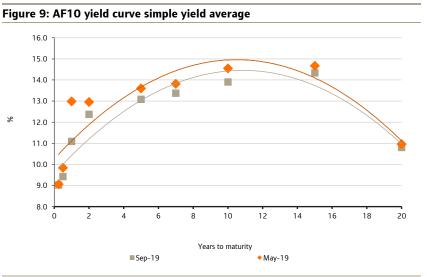
Despite our frustration with fiscal policy management, we have retained our exposure to Zambian duration. Yields are quite elevated, having been in excess of 20% in the primary auction since the end of Dec 18. In fact, BOZ data indicates that the average bond yield rate in the 2-y to Dec 18 was about 19.3%.

Such high bond yields are bound to affect fiscal policy in a fundamental way. There is a strong likelihood that interest expenditure will absorb an ever rising proportion of revenues, and account for a bigger share of total spending. Barring a fiscal adjustment this scenario could undermine overall macroeconomic stability.

This might be the year that the government finally delivers on the fiscal consolidation to which it has committed itself. We acknowledge, though, that the various shocks to have hit the economy, particularly the drought, could make fiscal consolidation hard to

effect. The government's budget for FY2019/20 and the medium-term expenditure framework will provide some useful quidance in this respect.

We still favour EGP duration. The Egyptian disinflation that we have been looking for has finally transpired, taking both headline and core inflation into single digits. It seems probable that inflation will stay there on a multi-month basis. The MPC of the CBE will deliver more rate cuts over the coming 6 - 9 months, perhaps returning its policy rates to single digits by mid-2020. There is scope for bond yields to decline further during this period.



Source: Bloomberg; Standard Bank Research

It's hard to see what the impetus for much lower yields in Ghana and Nigeria will be. Hence, our duration exposure in those markets needs a careful review. As we have pointed out before, our favourite trades are recovery trades. Neither Ghana nor Nigeria can be characterised as such. Indeed, the GHS duration position is the antithesis of a recovery trade. We have held the position since late 2016. At the time, it seemed reasonable to believe that an improving BOP and ongoing disinflation would slow the pace of depreciation of the GHS while also leading to lower government bond yields.

The currency drag on this trade has been far too high. While inflation is low, resulting in very high real yields, the third-largest in the tradable markets in our coverage universe, we don't see impetus for much lower yields. A year ago, we surmised that perhaps the ideal strategy would be to actively trade these bonds, buying them when yields rise well above 20%, perhaps close to 22%, and sell them at yields in the high teens. Well, there hasn't been much chance to do that.

Earlier we alluded to an NGN liquidity cycle that the CBN has encouraged to develop in the past 2-y or so. Perhaps we should look to actively trade the bonds, taking advantage of these liquidity swings.

African Eurobonds: spread compression ahead

African Eurobonds have outperformed the broader EM, as measured by the EMBI Global Index, as the table on page 2 indicates. Incidentally, African Eurobonds outperformed local currency bonds too, returning over 16% at the time of writing, compared with just over 13% for local currency bonds as measured by our Africa 8 index.

It hasn't been straightforward, with gyrations in global risk sentiment due to the trade war not leaving African Eurobonds unscathed. Earlier in the year, African Eurobonds were swept up in the bullish run in risk assets that followed the decision by the Fed to pause. But when the trade war's so-called truce was over, sentiment deteriorated, undermining risk assets like African Eurobonds. Lately, easing by the Fed has added impetus to risk assets, with African Eurobonds dragged along as well. This will likely last for a few months.

To be sure, increased confidence that the Fed will lower its policy rates seems to have removed anxiety about economic growth from the market. Hence, US Treasury yields have increased, with the market also seemingly reducing the magnitude of rate cuts that it is pricing the Fed to make. With that increase in base rates, spreads have compressed since mid-Aug. Yet, interestingly, African sovereign spreads are little changed from their levels in mid-May.

We still believe that the improvement in Egypt's macroeconomic performance warrants an overweight position, one of our core overweight positions. The government's determination to arrest the debt is indubitable. In all likelihood it will target primary surpluses, perhaps of at least 2% of GDP, in the coming 3 - 5 years. We are likely to see the economy continue to record solid economic growth above 5.0% y/y on a multi-year basis. Even though the major credit rating agencies have upgraded the country's credit rating, there is a chance of more upgrades in the next 2-y.

Senegal is another core overweight. Despite election uncertainty now out of the way, Senegalese bonds have underperformed, especially against Côte d'Ivoire and Kenya. We suspect that the latter was playing catchup. Hence, it is likely that Senegal will outperform again.

With tensions between the US and China thawing in recent weeks, we have taken a decision to tactically increase our exposure to oil sovereigns, specifically Gabon and Nigeria. Gabon has underperformed the other oil sovereigns, something we believe will not be enduring.

We have recently chosen to increase our exposure to long duration bonds. One motivation for switching to longer duration bonds is that the spread between these and shorter duration bonds is close to historical highs. Take the spread between the Egypt '47s and '23s. At the time of writing it was nearly 2 standard deviations away from the mean. Similarly, the spread between the Senegal '48s and '21s was nearly 1.9 standard deviations away from the mean. Notably, over the past month or so, this spread has stopped widening. There is a chance that it might even compress on a multi-week basis.

Hedging CNY exposure

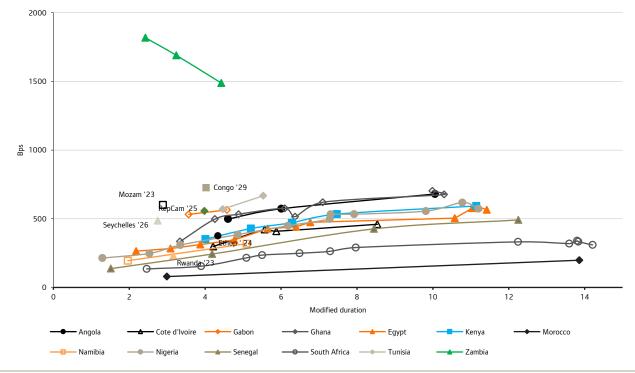
Trade consummated between Africa and China is still predominantly conducted in USD. Yet, for importers, it is often cheaper to hedge CNY exposure than to hedge USD exposure. Standard Bank offers forwards that allow African importers to hedge CNY exposure.

Indicative	CNY forwa	rd prices					
	Hist	orical prices			For	ward prices	
	-12m	-6m	-3m	spot	+3m	+6m	+12m
CNY/BWP	1.54	1.60	1.55	1.54	1.54	1.54	1.53
CNY/GHS	0.71	0.77	0.79	0.78	0.80	0.83	0.88
CNY/KES	14.67	15.01	14.91	14.70	14.78	14.87	15.05
CNY/MUR	5.00	5.20	5.19	5.10	5.09	5.08	5.06
CNY/ZAR	2.06	2.16	2.05	2.07	2.09	2.11	2.15
CNY/UGX	555.87	553.44	538.10	518.86	525.44	534.17	557.96

African Eurobonds

					Spre	ad, bps	Spre	ead cha	nge, bps	Tota	Return	1, %
Name	Moody's/Fitch	Mid Price		Yield, %	Over UST	Z-Spread	1 wk		12mths	1 wk	YTD	12mths
ANGOL 9.5% 12-NOV-2025 ANGOL 8.25% 09-MAY-2028	B3/B B3/	113.754 104.527	4.6	6.73 7.53	498 573	504 580	-15 -14	-92 -80	35 52	-0.6 -0.8	14.2 16.6	<u>11.3</u> 12.1
ANGOL 8.25% 09-MAT-2028 ANGOL 9.375% 08-MAY-2048	B3/	104.527	10.1	8.72	680	685	-14	-60	65	-0.8	21.0	13.5
REPCAM 9.5% 19-NOV-2025	/B	109.246	4.0	7.31	556	562	-22	-98	-47	-0.1	13.7	15.6
REPCON 3% 30-JUN-2029	/CCC	88.046	4.0	9.01	726	728	-9	-167	-142	-0.7	18.0	21.6
EGYPT 6.125% 31-JAN-2022 EGYPT 5.577% 21-FEB-2023	B2/B+ B2u/B+	103.816 103.138	2.2 3.1	4.40 4.58	264 283	264 287	-11 -15	-164 -171	-103 -99	-0.2 -0.3	9.9 12.7	11.3 13.5
EGYPT 6.2004% 01-MAR-2024	B2/B+	105.283	3.9	4.87	312	318	-16	171	22	-0.4	12.7	15.5
EGYPT 5.875% 11-JUN-2025	B2/B+	103.348	4.8	5.19	346	351	-16	-164	-67	-0.5	18.0	16.3
EGYPT 7.5% 31-JAN-2027	B2/B+	108.435	5.6	6.06	427	435	-11	-140	-32	-0.9	18.5	16.1
EGYPT 6.588% 21-FEB-2028 EGYPT 7.6003% 01-MAR-2029	B2u/B+ B2/B+	102.384 107.280	6.4 6.8	6.22 6.55	442 474	449 481	-14 -9	-124	-20	-0.9 -1.3	19.4	16.6
EGYPT 6.875% 30-APR-2040	B2/B+	98.904	10.6	6.99	504	512	-19	-110	-15	-1.2	27.8	21.6
EGYPT 8.5% 31-JAN-2047	B2/B+	108.676	11.0	7.73	576	585	-16	-99	9	-1.6	25.9	19.2
EGYPT 8.7002% 01-MAR-2049	B2/B+	109.621	11.2	7.86	588	598	-16	00	12	-1.6	25.2	10.0
EGYPT 7.903% 21-FEB-2048 ETHOPI 6.625% 11-DEC-2024	B2u/B+ B1/B	103.151 105.014	11.4 4.3	7.63 5.51	565 376	575 382	-13 -26	-89 -119	13 -34	-1.9 -0.1	25.3 14.3	18.8 13.7
GABON 6.375% 12-DEC-2024	/B	97.529	3.6	7.06	532	537	-37	-113	33	0.4	13.5	10.9
GABON 6.95% 16-JUN-2025	Caa1/B	97.962	4.6	7.39	564	570	-37	-89	59	0.5	14.5	10.7
GHANA 7.875% 07-AUG-2023	B3/B	109.714	3.3	5.09	334	339 504	-21 -15	-254	-45	-0.2	17.1	12.1
GHANA 8.125% 18-JAN-2026 GHANA 7.875% 26-MAR-2027	B3/B B3/B	106.158	4.3	6.73 7.08	498 533	504	-15	-155	41	-0.5	16.4	10.7
GHANA 7.625% 16-MAY-2029	B3/B	100.433	6.1	7.55	575	582	-16	-91	98	-0.5	17.6	8.8
GHANA 10.75% 14-OCT-2030	B1/BB-	127.120	6.4	6.95	515	520	-21	-103	47	-0.4	18.5	12.0
GHANA 8.125% 26-MAR-2032	B3/B	99.790 99.255	7.1	8.02 8.69	620 676	625 683	-20 -17	-47	97	-0.6	20.4	9.8
GHANA 8.627% 16-JUN-2049 GHANA 8.95% 26-MAR-2051	B3/B B3/B	100.115	10.3	8.69	702	707	-17	-47	97	-1.4	20.4	9.6
IVYCST 5.375% 23-JUL-2024	Ba3/B+	102.801	4.2	4.72	298	304	-24	-172	-62	-0.2	15.9	14.3
IVYCST 2.5% 31-DEC-2032	/B+	98.577	5.6	6.00	422	425	-2	-108	-4	-1.3	16.2	13.6
IVYCST 6.375% 03-MAR-2028 IVYCST 6.125% 15-JUN-2033	Ba3/B+ Ba3/B+	102.875 97.020	5.9 8.5	5.89 6.47	409 460	418 467	-18 -25	-137 -91	-41 0	-0.5 -0.4	18.9 21.6	17.0 17.4
KENINT 6.875% 24-JUN-2024	/NR	106.711	4.0	5.26	352	358	-5	-218	-117	-0.9	18.4	17.3
KENINT 7% 22-MAY-2027	B2u/B+	105.076	5.2	6.06	429	436	-5			-1.2		
KENINT 7.25% 28-FEB-2028	B2u/B+	104.724	6.3	6.51	471	479	-3	-162	-68	-1.5	22.1	20.4
KENINT 8% 22-MAY-2032 KENINT 8.25% 28-FEB-2048	B2u/B+ B2u/B+	106.417 103.936	7.5	7.18	534 593	539 602	-6 -12	-110	-36	-1.7	27.5	25.1
MOROC 4.25% 11-DEC-2022	/BBB-	105.264	3.0	2.54	79	83	-25	-88	-53	0.0	7.9	9.2
MOROC 5.5% 11-DEC-2042	/BBB-	120.919	13.9	4.10	198	220	-28	-50	-3		21.6	18.7
MOZAM 10.5% 18-JAN-2023 REPNAM 5.5% 03-NOV-2021	Caa3u/ Ba1/BB+	104.533 103.554	2.9	7.75	600 195	604 196	-22 -10	-381 -135	-569 -23	0.0 -0.2	11.2 8.2	24.4
REPNAM 5.25% 29-OCT-2025	Ba1/BB+	101.569	5.1	4.95	318	326	-27	-138	-21	0.0	16.8	13.5
NGERIA 6.75% 28-JAN-2021	/B+	103.585	1.3	4.02	214	209	-9	-140	-49	0.0	6.8	7.3
NGERIA 5.625% 27-JUN-2022	B2/B+	103.586	2.5	4.24	247	250	-21	-161	-62	-0.1	10.8	10.4
NGERIA 6.375% 12-JUL-2023 NGERIA 7.625% 21-NOV-2025	/B+ B2/B+	105.311 110.439	3.3	4.83 5.60	309 385	314 391	-14 -16	-179 -183	-36	-0.4	13.9 19.5	11.5
NGERIA 6.5% 28-NOV-2027	B2/B+	101.303	6.2	6.29	449	457	-19	-123	0	-0.6	19.3	14.8
NGERIA 7.143% 23-FEB-2030	B2/B+	102.447	7.3	6.81	498	505	-14	-111	15	-1.1	20.6	15.2
NGERIA 8.747% 21-JAN-2031	B2/B+ B2/B+	112.243	7.3	7.15	532 533	538 540	-14 -15	-114 -105	38	-1.0 -1.2	21.4 21.4	13.9
NGERIA 7.875% 16-FEB-2032 NGERIA 7.696% 23-FEB-2038	B2/B+	102.291	9.8	7.20	556	540	-15	-105	32	-1.2	21.4	15.9
NGERIA 9.248% 21-JAN-2049	B2/B+	112.403	10.8	8.13	618	626	-16	-61		-1.4	21.9	
NGERIA 7.625% 28-NOV-2047	B2/B+	99.068	11.2	7.71	573	582	-13	-70	39		23.5	15.5
RWANDA 6.625% 02-MAY-2023 SENEGL 8.75% 13-MAY-2021	/B+ Ba3/	108.632 108.816	3.2	4.04 3.23	229 137	234 137	-20 -19	-198 -200	-125 -104	-0.2 0.0	13.8 8.2	14.2 8.2
SENEGL 6.25% 30-JUL-2024	Ba3/	109.050	4.2	4.18	243	249	-20	-186	-92	-0.3	16.1	15.2
SENEGL 6.25% 23-MAY-2033	Ba3/	101.010	8.4	6.13	426	433	-20	-99	-14	-0.8	22.0	18.4
SENEGL 6.75% 13-MAR-2048	Ba3/	97.726	12.3	6.94 6.61	491 485	505 489	-20	-65	-8	-1.5 0.6	22.8	21.4
SEYCHE 3% 01-JAN-2026 SOAF 5.875% 30-MAY-2022	/BB Baa3/BB+	103.928 107.125	2.8 2.5	3.11	135	137	-45 -29	-28 -82	35 -70	0.0	8.0 7.1	9.2 9.4
SOAF 4.665% 17-JAN-2024	Baa3/BB+	105.500	3.9	3.29	155	161	-21	-109	-97	-0.3	11.0	14.0
SOAF 5.875% 16-SEP-2025	Baa3/BB+	110.375	5.1	3.92	215	223	-16	-90	-70	-0.7	12.7	15.6
SOAF 4.875% 14-APR-2026 SOAF 4.85% 27-SEP-2027	Baa3/BB+ Baa3/BB+	104.193 103.752	5.5 6.5	4.14 4.29	236 249	245 258	-13 -11	-68 -72	-63 -46	-0.9 -1.1	12.5 14.6	16.3 16.9
SOAF 4.3% 12-OCT-2028	Baa3/BB+	98.830	7.3	4.29	249	250	-11	-72	-40	-1.1	14.0	17.1
SOAF 5.875% 22-JUN-2030	Baa3/BB+	109.188	8.0	4.77	290	300	-14	-55	-34	-1.2	15.9	18.2
SOAF 6.25% 08-MAR-2041	Baa3/BB+	111.732	12.2	5.34	332	345	-13	-38	-17	-2.2		21.5
SOAF 5.375% 24-JUL-2044 SOAF 6.3% 22-JUN-2048	Baa3/BB+ Baa3/BB+	101.250	13.6 13.8	5.28 5.51	319 340	338 361	-20 -16	-35 -48	-19 -31	-1.6	19.2 21.8	22.3
SOAF 5.65% 27-SEP-2047	Baa3/BB+	103.000	13.8	5.44	333	354	-14	-34	-18	-2.1	19.6	224.0
SOAF 5% 12-OCT-2046	Baa3/BB+	96.631	14.2	5.23	309	333	-12	-22	-11	-2.6	18.0	21.0
BTUN 5.75% 30-JAN-2025 BTUN 8.25% 19-SEP-2027	B2/B+ B2/WD	92.613 98.820	4.5 5.5	7.44 8.46	570 667	576 674	-21 -28	-92 38	5 233	-0.3 0.1	14.3 8.7	13.8 1.0
ZAMBIN 5.375% 20-SEP-2022	/CCC	68.202	2.4	19.93	1,818	1,821	-28	513	498	-0.4	0.1	6.8
ZAMBIN 8.5% 14-APR-2024	/CCC	69.629	3.2	18.65	1,690	1,696	3	385	295	-0.7	0.9	11.4
ZAMBIN 8.97% 30-JUL-2027	/CCC	69.439	4.4	16.62	1,488	1,491	-2	292	205	-0.9	1.3	12.2
SB Africa Eurobond (incl. SA)	B+		6.9	6.77	496	498	-16	-76	16	-0.9	16.6	15.1
SB Africa Eurobond (excl. SA)	B+		6.6	7.15	535	536	-17	-83	26		16.8	14.6

Source: Bloomberg; Standard Bank Research





Source: Bloomberg; Standard Bank Research

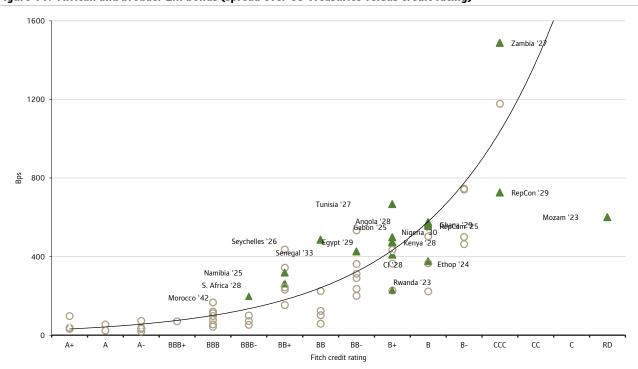
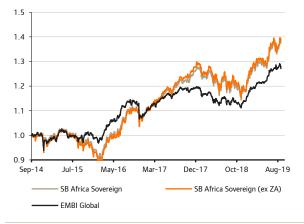


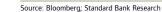
Figure 11: African and broader EM bonds (spread over US Treasuries versus credit rating)

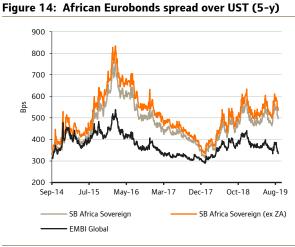
Figure 12: African Eurobonds (5-y performance)

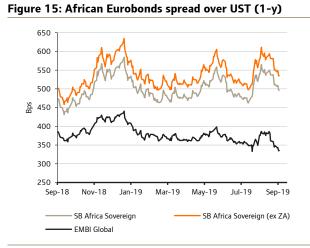






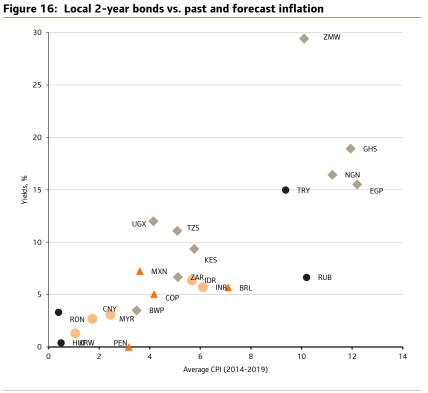






Source: Bloomberg; Standard Bank Research

Source: Bloomberg; Standard Bank Research



Source: Bloomberg; Standard Bank Research

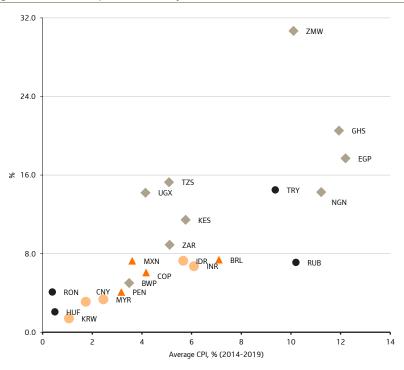


Figure 17: Local 10-year bonds vs. past and forecast inflation

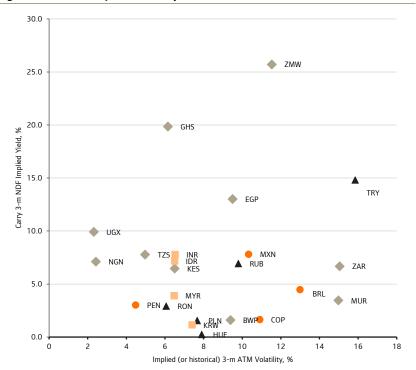


Figure 18: NDF carry rates vs. implied vols

Table of ex	xpected	returns o	ver the r	next 3 mo	onths			
			Yield	, %		To	al return, %	, D
Country	Tenor	Current	Slide	Forward	SB	Slide	Forward	SB
		yield			forecast			forecast
Botswana	2Y	3.16	3.03	3.32	3.50	1.4	0.1	0.2
	5Y	4.19	4.13	4.32	4.00	1.5	0.1	1.9
	10Y	4.88	4.86	4.97	5.20	1.4	0.5	-1.3
Egypt	2Y	14.96	15.13	14.81	14.80	3.5	4.0	4.0
	5Y	14.35	14.39	14.24	14.25	3.5	4.0	3.9
	10Y	14.67	14.70	14.75	14.55	3.5	3.3	4.3
Ghana	2Y	18.02	17.85	18.65	18.70	4.8	3.6	3.5
	5Y	18.69	18.70	19.08	19.20	4.6	3.5	3.1
	10Y	18.91	18.93	19.19	19.60	4.6	3.5	1.8
Kenya	2Y	9.03	8.79	9.32	9.8	2.6	1.8	1.0
	5Y	10.72	10.63	10.97	10.4	3.0	1.7	3.8
	10Y	11.76	11.74	11.97	11.8	3.1	1.8	2.7
Nigeria	2Y	15.65	15.73	16.39	14.85	3.8	2.8	5.1
-	5Y	14.67	14.73	14.95	14.52	3.5	2.7	4.2
	10Y	14.26	14.28	14.42	14.63	3.5	2.8	1.7
Tanzania	2Y	9.43	8.91	10.19	11.3	3.2	1.1	-0.7
	5Y	13.38	13.18	14.00	13	4.0	1.2	4.6
	10Y	15.50	15.45	16.03	15.4	4.1	1.3	4.4
Uganda	2Y	12.27	12.08	12.67	12.4	3.4	2.4	2.9
-	5Y	13.55	13.51	13.82	14.4	3.5	2.5	0.5
	10Y	14.08	14.08	14.29	14.7	3.5	2.5	0.3
Zambia	2Y	30.81	30.31	33.51	31.20	8.3	4.2	7.2
	5Y	31.16	31.29	32.72	31.60	7.5	4.1	6.8
	10Y	30.51	30.58	31.69	30.80	7.4	4.2	6.8

Source: Bloomberg; Standard Bank Research Notes: Yield curve scenarios: "Slide" = the bond yields slide along the unchanged yield curve, "Forward" = the yield curve evolves according to its embedded forward rates, "SB forecasts" = Standard Bank Research expectations

Source: Bloomberg; Standard Bank Research

Asset class expected performance summary (3 months)

	FX	Rates	Credit
Angola	↑	Ļ	Ļ
Botswana	Ť	1	
Côte d'Ivoire	↑	\rightarrow	\rightarrow
Democratic Republic of the Congo	\downarrow	\downarrow	
Egypt	↑ ↑	\uparrow \uparrow	↑
Ethiopia	\downarrow	\rightarrow	\rightarrow
Ghana	\rightarrow	↑	↑
Kenya	\downarrow	\rightarrow	\rightarrow
Malawi	\rightarrow	Ļ	
Mauritius	\downarrow	\rightarrow	
Morocco	↑	\rightarrow	↑
Mozambique	\rightarrow	Ļ	\downarrow
Namibia	↑	<u>†</u>	<u>†</u>
Nigeria	↑	\downarrow	1
Rwanda	\rightarrow	Ļ	\rightarrow
Senegal	1	\rightarrow	1
Tanzania	\rightarrow	Ļ	\rightarrow
Tunisia	\rightarrow	1	\downarrow
Uganda	Ļ	Ļ	
Zambia	Ļ	\rightarrow	Ļ

Source: Bloomberg; Standard Bank Research

Recommended trades: performance

Open Trades

Positions	Entry date	Entry yield, %	Entry FX	Latest yield, %	Latest FX	Total return	ı, %
						Since inception	1-month
Ghana: buy GHGB '20	31-Oct-16	20.00	3.99	18.15	5.46	18.9	0.4
Zambia: buy ZAMGB '26	18-Nov-16	24.50	9.81	30.50	13.15	21.4	1.8
Egypt: buy Egypt '27	23-Nov-17	15.88	17.69	14.66	16.35	44.9	6.5
BEAC: sell USD/XAF 2-y NDF	24-Nov-17	4.25	550.62	1.82	593.04	0.4	-0.8
Nigeria: buy NIGB '27	27-Feb-18	13.70	361.00	14.19	362.92	16.9	0.8
Nigeria: buy 12-m T-bill	01-Nov-18	16.82	363.00	12.32	362.92	13.3	1.0
Egypt: buy 12-m T-bill	06-Nov-18	19.78	17.92	16.61	16.35	26.6	3.0
Angola: sell USD/AOA 12-m NDF	09-Jan-19	18.77	311.62	15.68	369.37	-4.5	-1.3
Total portfolio internal rate of return sin	ce prev. AMR (15-	May-2019)				5.2	

Tanzania: infrastructure spending to support growth

GDP growth: supported by capital expenditure

We were perhaps too quick to trim our GDP growth estimates for Tanzania in our May AMR publication. However, after our recent visit to Dar es Salaam in Aug, we now expect the economy to expand by 6.8% y/y and 7.0% y/y in 2019 and 2020 respectively.

Economic activity will be supported largely by public investment in infrastructure over the coming year as the government looks to build roads and expand ports.

Of course, we were concerned before that the government could struggle to source external funding for these flagship infrastructure projects and that thus GDP growth may decline. However, the government is likely to borrow via commercial sources to fund their development ambitions, as pre-conditions on these non-concessional loans are minimal. But, in addition, they may still be able to borrow from other multilateral agencies and bilateral donors as the government recently started to take a somewhat softer stance on some of the controversial laws they have adopted.

For instance, the National Statistics Act, which previously made it unlawful to make economic commentary, has now been suspended. Furthermore, following this move, around USD1.7bn in previously withheld project and budget support will now gradually be disbursed by the World Bank, according to local media reports that quoted the multilateral institution.

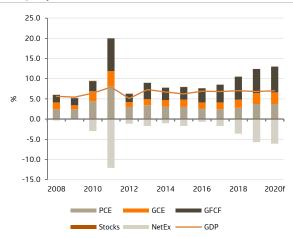
Moreover, the mining sector will most likely benefit from the government suspending its previous ban on exports of raw concentrate gold, which broadly accounted for nearly 30.0% of output for the mining sector.

Even while private sector activity was relatively subdued between 2015 and H1:18, the tourism and transport sector outperformed for most of this period. We suspect that this trend is likely to continue over the coming year.

However, arrears owed to the private sector have increased since Jan 19 and now are equivalent to 2.6% of GDP, from around 2.0% in Jun 18. If these arrears continue to rise, private sector firms could face cashflow issues that would eventually weigh down economic activity.

Though GDP growth is likely to pick up over the coming year on pre-election infrastructure spending, there is a risk that donor partners could withhold funding again should there be government clashes with opposition groups or a muzzling of the media prior to general elections in Oct 20.

GDP by expenditure

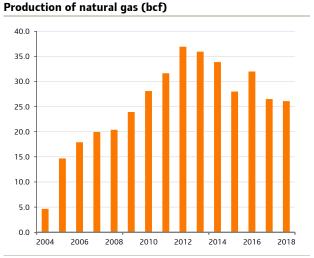


Source: National Bureau of Statistics; Standard Bank Research

GDP contribution

	2005	2010	2014	2016	2018
Agriculture	29.07%	26.31%	23.03%	21.0%	25.6%
Mining & quarrying	4.21%	3.39%	3.36%	3.6%	4.0%
Manufacturing	6.59%	7.54%	7.34%	7.4%	8.4%
Electricity & gas	1.99%	1.77%	0.88%	0.9%	0.8%
Construction	6.66%	7.79%	9.92%	11.4%	13.5%
Wholesale & retail trade	9.08%	10.04%	10.24%	10.3%	9.0%
Transport & storage	5.99%	5.99%	6.31%	6.7%	7.5%
Hotels & restaurants	1.89%	1.65%	1.48%	1.4%	1.3%
Information & communication	2.12%	3.42%	1.8%	1.7%	1.7%
Financial & insurance	2.21%	3.78%	4.12%	4.5%	3.6%
activities					
Real Estate	6.58%	5.33%	4.44%	4.1%	2.9%
Public administration	8.50%	6.08%	6.62%	6.5%	4.4%
Education	2.96%	3.42%	3.25%	3.3%	2.7%

Source: National Bureau of Statistics



Source: Tanzania Petroleum Development Corporation

Quarterly indicators

Qualiterity maleators												
	Q1:18	Q2:18	Q3:18	Q4:18	Q1:19	Q2:19e	Q3:19f	Q4:19f	Q1:20f	Q2:20f	Q3:20f	Q4:20f
GDP (% y/y) pa	5.9	6.7	5.0	10.2	6.6	6.8	6.9	7.0	7.5	7.0	6.5	7.0
СРІ (% у/у) ре	3.9	3.3	3.4	3.3	3.1	3.7	4.8	6.2	6.4	6.3	5.3	4.6
M3 (% y/y) pe	8.4	6.0	7.5	4.9	9.6	7.6	9.2	10.1	10.4	11.5	12.7	14.5
FX reserves (USD bn) pe	5.5	5.5	5.4	5.0	4.7	4.4	4.8	5.2	4.9	5.8	5.6	5.5
Import cover (months) pe	5.9	5.6	5.2	4.9	4.8	4.6	4.3	4.6	4.3	5.4	5.1	4.9
3-m rate (%) pe	2.8	2.5	2.9	3.5	3.9	4.1	4.4	5.0	5.3	5.4	5.5	5.7
5-y rate (%) pe	12.2	11.3	11.5	12.0	12.7	12.7	12.9	12.9	12.7	12.8	12.9	13.0
USD/TZS pe	2255	2275	2285	2310	2340	2310	2310	2330	2390	2360	2370	2400

Source: Bank of Tanzania; Ministry of Finance; National Bureau of Statistics; Standard Bank Research; Bloomberg

Note: pa – period average; pe – period end

Political risks: upcoming election in 2020

President Magufuli became the Chairman for the Southern African Development Community (SADC) in Aug. In his acceptance speech, he urged SADC member states to work together and ensure that the West lifts sanctions against Zimbabwe.

The trade links and deals that Tanzania could achieve by being part of both SADC and the East African Community (EAC) would be most beneficial. However, given the regional integration experience that we saw in the EAC, it's always a tough ask for economies to fully liberalize the mobility of labour and capital. Thus, these protectionist policies might delay the benefits typically expected from the synergies of regional integration with another economic or trading bloc.

Moreover, we reiterate that the government will be keen to boost infrastructure spending further as general elections approach in Oct 2020. Right now, the odds are probably still in favour of the incumbent being re-elected in 2020.

Already we can see a more accommodative approach being taken by the government perhaps in order to restore relations with donor partners, probably to ensure sufficient funding to expand the country's infrastructure base.

However, human rights watch groups and even multilateral and bilateral agencies will all be on standby, closely assessing whether the government infringes on any liberties that ought to be accorded to both the media and political opposition members.

Election results (2015))	
Presidential election	Party votes	% of
John Magufuli	CCM	58.46
Edward Lowassa	CHADEMA	39.9
Mghwira	ACT	0.65
Yemba	ADC	0.43
Rungwe	CHAUMA	0.32
Legislative election	Seats	
ССМ	252	
CHADEMA	70	
CUF	42	
Other	2	
Total	367	

Source: National Electoral Commission

Balance of payments: trade balance widening

We see the C/A deficit widening to 5.0% of GDP in 2019 and thereafter to 6.3% in 2020.

The increase in infrastructure projects will probably continue to keep imports elevated over the coming year. Already, as at the year ending Jul, imports of goods rose to USD8,446.6m, from USD7,719.9m during the same period in 2018. The government is keen to complete the ongoing construction of the Standard Gauge Railway (SGR) which they endeavour to eventually link to Dodoma and Mwanza. Furthermore, despite environmental concerns, they also remain adamant on the construction of the Stieglers Gorge hydropower dam.

Service exports have continued to rise over the past 6-m. We suspect this will probably continue over the coming year, spearheaded by tourism and transport receipts. Even in the event that the government forces transport of goods via the SGR as it nears completion, the transport routes towards the landlocked neighbours such as Zambia are unlikely to be affected negatively.

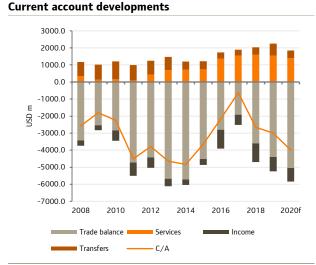
Exports of goods have remained relatively flat over the past year or so. However, with new mines likely to increase output over the coming year, in addition to the government's decision to suspend the export ban of raw gold, should ideally bode well for mining export receipts over the medium term.

Moreover, this wider C/A deficit that is likely to materialize over the coming year will probably continue to be financed by a combination of FDI and external commercial loans recorded under 'other investment liabilities' in the financial account.

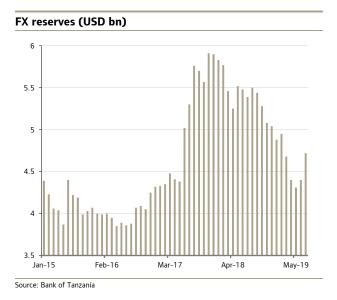
Of course, most of our pre-conditions in assuming a wider trade balance and C/A deficit hinge on the government being able to secure external funding for development expenditure. Thus, should they fail to adequately source these external loans, the C/A deficit would probably be much lower than we currently anticipate.

FX outlook: cashew nut exports could weaken

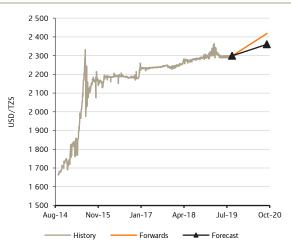
We now see USD/TZS rising to around 2330 by Dec 19. In line with our expectations, between Apr and Sep the TZS has been anchored by seasonal agriculture inflows mainly from sesame, tobacco, cotton and pulses. We had been concerned that the government could look to control export prices for this season by intervening, similar to the cashew nuts case in Q4:18. However, this hasn't been the case. Nonetheless, despite the seasonal cashew nut export earnings that typically support the TZS in Q4, we still expect USD/TZS to drift upwards moderately in Q4:19, as the previous fiasco will probably have resulted in losses and cashflow constraints for cashew farmers. We therefore expect this season's cashew harvest to be poor. USD/TZS should then rise further in Q1:20 due to seasonal USD demand that arises prior to the dividend season. However, the BOT will probably intervene via direct USD sales to manage volatility in the pair.



Source: Bank of Tanzania; Standard Bank Research







Source: Bloomberg; Standard Bank Research

Monetary policy: accommodative bias

We expect the MPC to maintain an accommodative stance over the coming year.

At its semi-annual meeting in Jun, the MPC cut the Statutory Minimum Reserve (SMR) ratio to 7.0%, from 8.0%. In fact, we suspect there remains a bias for further easing in H1:20 as the BOT looks to ensure that the recovery in Private Sector Credit (PSC) remains on track.

PSC growth expanded by 9.0% y/y in Jul 19, a 32-m high. This was higher than the 4.5% y/y average in H2:18 and 2.0% y/y in H1:18.

The accommodative stance that the MPC has adopted over the better part of the last 2-y or so has underpinned the recovery in PSC growth. Additionally, as private sector activity has also improved moderately over this period, commercial banks have been emboldened to extend more credit to the private sector.

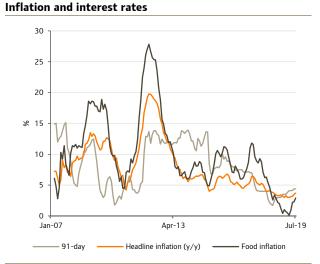
In fact, despite the likelihood that the government will adopt an expansionary fiscal policy stance over the coming year, we doubt that the MPC would be too concerned around risks on the economy overheating. In fact, at this stage, growth of monetary aggregates doesn't suggest that the economy is expanding close to or above potential.

We see headline inflation rising to 6.2% y/y in Dec 19 as base effects unwind and domestic fuel pump prices are also revised higher.

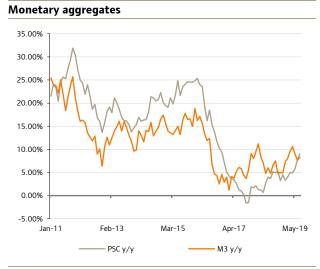
Thereafter, headline inflation is likely to average 6.4% y/y in H1:20 owing to the seasonal dry spell which will probably increase food prices. However, the MPC may not get too concerned by this transitory rise in headline inflation which is likely to subside to 4.6% y/y at the end of 2020.

Yield curve outlook: bear-flattening

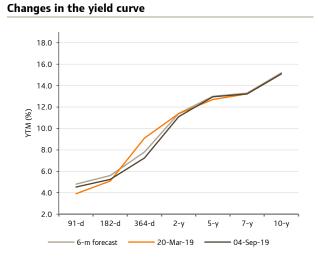
We see the yield curve bear-flattening over the next 6-m. Apart from the short end of the curve rising and pushing higher bond yields, there aren't many other catalysts that could shift the longer end of the curve. More recently, activity on government bonds has been rather subdued owing to the consolidation of pension funds. However, domestic interbank liquidity conditions have remained rather tight and perhaps segmented even after the SMR cut from the MPC. Nevertheless, the government has remained rather disciplined and never accepts more than it has auctioned. Moreover, we have argued for a while now that the BOT has been primarily looking to boost PSC. Hence, we doubt that they would have a propensity for expensive bids at either T-bill or bond auctions. Although, in the unlikely event that the government fails to secure external commercial debt for budgetary support, they could look to borrow more from the domestic market. This is something that they have asserted in the past few years.



Source: Bank of Tanzania; National Bureau of Statistics



Source: Bank of Tanzania



Source: Bank of Tanzania; Standard Bank Research

Fiscal policy: borrowing more commercial debt?

Not withstanding plans to increase development spending over the past 2-y or so, the government has struggled to deliver on this. Subsequently, their fiscal deficits have been lower. In FY2018/19 the fiscal deficit outturn was 2.0% of GDP, which was lower than the 3.2% initially thought.

Total expenditure is seen increasing to TZS33.1trn in FY2019/20 from a likely outturn of TZS22.3trn. Out of this, recurrent expenditure will rise to TZS20.9trn from TZS13.8trn, while development expenditure is also seen rising TZS12.2trn from TZS8.5trn.

Clearly, based on the execution rate of the development budget over the past couple of years, the FY2019/20 development spending target looks rather ambitious. But that said, we must also acknowledge that in the recent past the government had struggled to source external funding specifically on concessional terms. This obviously resulted in them spending less on capital-intensive development projects.

However, with the increased likelihood of issuing more commercial and non-concessional external debt, the government may have more funding available to execute their development budget in FY2019/20 especially as 2020 is an election year.

The budget will be funded by higher net domestic borrowing (TZS1.49trn vs TZS1.19trn) and lower external funding (TZS3.9trn vs TZS4.7trn). Total concessional lending which includes both project and general budget support is expected to decline to TZS1.5trn from TZS1.6trn, while non-concessional lending also eases to TZS2.4trn from TZS3.1trn.

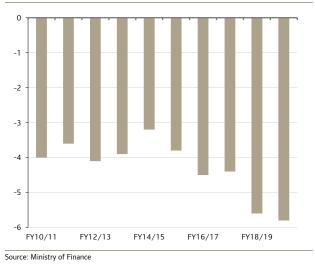
Also, despite the government clearing arrears owed to the private sector worth TZS598.4bn in FY2018/19, the stock of total arrears continues to rise as the government wanted to start the construction of infrastructure projects in H1:19.

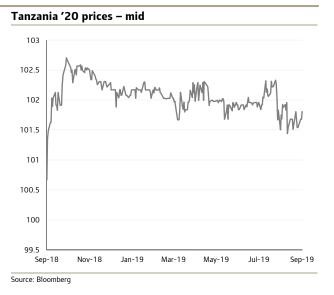
Eurobond outlook: neutral

The amortizing USD loan will mature in Mar 20. Inevitably, liquidity is quite thin, with only around USD130k outstanding for the bond. We doubt, however, that the government will be looking to issue a Eurobond in 2020 due to the delays in obtaining a credit rating. Previously, the government had reservations on the rating that Tanzania was being assigned by a contracted international credit rating agency. We suspect this is probably still going to be the primary reason for the delay in Eurobond issuances. However, as global liquidity conditions potentially improve over the coming year, the government could be tempted to explore the possibility of issuing a Eurobond. Although, in the interim, they may prefer to continue to issue more syndicated loans both from international commercial banks and other Development Financial Institutions (DFIs).

Central government budget, % of GDP							
	FY2018/19	FY2019/20					
Total revenue	16.0	16.9					
Total expenditure	21.6	22.7					
- Wages	4.7	4.5					
- Interest	6.2	5.4					
 development expenditure 	7.1	8.4					
Overall balance (- grants)	-5.6	-5.8					
Overall balance (+ grants)	-2.0	-2.3					
Net domestic borrowing	0.9	0.7					
Net external borrowing	1.1	1.6					
Donor support (grants)	3.6	3.5					

Source: Ministry of Finance





Fiscal deficit excluding grants (% of GDP)

Annual indicators

	2014	2015	2016	2017	2018	2019f	2020f
Output							
Population (million)	46.7	47.6	48.6	50	51.04	52	53.1
Nominal GDP (TZSbn)	82 603	94 349	108362	118744	129364	138675	150542
Nominal GDP (USDbn)	49.8	46.3	49.5	53.1	56.7	59.7	63.3
GDP / capita (USD)	1 066	973	1019	1062	1111	1148	1191
Real GDP growth (%)	6.7	6.2	6.9	6.8	7.0	6.8	7.0
Gold production ('000 Kg)	47.8	41.7	44.5	39.5	37.0	39.1	41.2
Tobacco production ('000 MT)	102.9	103.7	104.5	104.9	106.4	108.2	110.5
Coffee production ('000 MT)	62.2	62.1	63.5	63.1	63.9	60.3	61.4
Central Government Operations							
Budget balance (excl. Grants) / GDP (%)	-7.3	-6.7	-7.5	-6.7	-7.2	-5.6	-5.8
Budget balance (incl. Grants) / GDP (%)	-3.9	-3.2	-3.8	-4.5	-4.4	-2.0	-2.3
Domestic debt / GDP (%)	9.4	9.5	9.9	10.1	9.7	9.9	10.3
External debt / GDP (%)	25.2	29.7	29.5	30.2	31.6	32.0	32.9
Balance of Payments							
Exports of goods and services (USDbn)	8.6	8.7	9.3	8.5	8.4	8.6	9.0
Imports of goods and services (USDbn)	13.6	12.5	10.7	8.9	10.4	11.5	12.7
Trade balance (USDbn)	-5.0	-3.8	-1.4	-0.4	-1.7	-2.9	-3.7
Current account (USDbn)	-4.8	-3.7	-2.2	-0.6	-2.7	-3.0	-4.0
- % of GDP	-9.6	-8.0	-4.3	-1.0	-4.8	-5.0	-6.3
Financial account (USDbn)	3.2	2.9	2.3	3.2	2.9	3.2	3.0
- FDI (USDbn)	1.4	1.6	1.4	1.1	0.8	0.9	1.2
Basic balance / GDP (%)	-6.8	-4.5	-1.6	1.0	-3.4	-3.5	-4.4
FX reserves (USDbn) pe	3.9	4.0	4.3	5.9	5.0	5.2	5.5
- Import cover (months) pe	3.4	3.8	4.2	5.4	4.9	4.6	4.9
Sovereign Credit Rating							
S&P	nr						
Moody's	nr						
Fitch	nr						
Monetary & Financial Indicators							
Consumer inflation (%) pa	6.1	5.8	5.1	5.3	3.5	4.5	5.7
Consumer inflation (%) pe	4.8	6.8	5.0	4.0	3.3	6.2	4.6
M3 money supply (% y/y) pa	14.5	15.3	9.3	5.5	6.7	9.1	12.3
M3 money supply (% y/y) pe	15.6	18.8	2.9	8.0	4.9	10.1	14.5
BOT discount rate (%) pa	16.0	16.0	16.0	11.5	8.0	7.0	7.0
3-m rate (%) pe	13.6	9.2	7.1	4.0	3.5	5.0	5.7
1-y rate (%) pe	15.0	18.7	15.8	8.4	9.3	8.4	10.5
2-y rate (%) pe	15.3	16.9	17.7	11.1	10.5	11.1	11.7
5-y rate (%) pe	16.4	17.5	18.0	13.6	12.0	12.9	13.0
USD/TZS pa	1 660	2 038	2189	2237	2281	2323	2380
USD/TZS pe	1 728	2 155	2188	2240	2310	2330	2400

Source: Bank of Tanzania; Ministry of Finance; National Bureau of Statistics; Standard Bank Research; Bloomberg

Note: pa - period average; pe - period end; nr - not rated

Glossary

For brevity, we frequently use acronyms that refer to specific institutions or economic concepts. For reference, below we spell out these and provide definitions of some economic concepts that they represent.

14-d	14-day, as in 14-d deposit, which denotes 14 day deposit
10-у	10-year
16 Jan 13	16 January 2013
3-m	3 months
3m	3 million, as in USD3m, which denotes 3 million US dollars
3bn	3 billion, as in UGX3bn, which denotes 3 billion Ugandan shillings
3tr	3 trillion, as in TZS3.0tr, which denotes 3 trillion Tanzanian shillings
AOA	Angola Kwanza
BAM	Bank Al Maghrib
всс	Banque Central du Congo (Central Bank of Congo)
BCEAO	Banque Central des États de L'Afrique de l'Ouest (Central Bank of West African States)
ВСТ	Banque Central de Tunisie
ВМ	Banco de Moçambique
BNA	Banco Nacional de Angola
BOB	Bank of Botswana
BOG	Bank of Ghana
вом	Bank of Mauritius
BON	Bank of Namibia
BOP	Balance of payments – a summary position of a country's financial transactions with the rest of the world. It encompasses all international transactions in goods, services, income, transfers, financial claims and liabilities.
вот	Bank of Tanzania
BOU	Bank of Uganda
BOZ	Bank of Zambia
BR	Bank Rate (Reserve Bank of Malawi)
BRVM	Bourse Régionale des Valeurs Mobilières (Regional Securities Exchange)
BWP	Botswana Pula

C/A	Current account balance. This is the sum of the visible trade balance and the net invisible balance of a country. The latter includes net service, income and transfer payments.	
Capital account	Captures the net change in investment and asset ownership for a nation by netting out a country's inflow and outflow of public and private international investment.	
CBE	Central Bank of Egypt	
СВК	Central Bank of Kenya	
CBR	Central Bank Rate	
CDF	Congolese Franc	
СРІ	Consumer Price Index – An index that captures the average price of a basket of goods and services representative of the consumption expenditure of households within an economy.	
Discount rate	Policy rate for Bank of Uganda	
Disinflation	A decline in the rate of inflation. Here prices are still rising but with a slower momentum.	
Disposable income	After tax income	
DM	Developed markets	
ECB	European Central Bank	
EGP	Egyptian pound	
EM	Emerging markets	
ETB	Ethiopian Birr	
Eurobond	A bond denominated in a currency other than the home currency of the issuer.	
Exports	The monetary value of all goods and services produced in a country but consumed broad.	
FMDQ	FMDQ OTC Securities Exchange, Nigeria	
FX	Foreign Exchange	
FY2016/17	2016/17 fiscal year	
GCE	Government Consumption Expenditure - Government outlays on goods and services that are used for the direct satisfaction of the needs of individuals or groups within the community. This would normally include all non-capital government spending.	
GDE	Gross domestic expenditure, the market value of all goods and services consumed in a country – both private and public – including imports but excluding exports. This is measured over a period of time – usually a quarter/year.	
GFCF	Gross Fixed Capital Formation – this is investment spending, the addition to capital stock such as equipment, transportation assets, electricity infrastructure, etc to replace the existing stock of productive capital that is used in the production of goods and services in a given period of time, usually a year/quarter. Normally, the higher the rate of capital, the faster an economy can grow.	
GDP	Gross Domestic Product – the monetary value of all finished goods and services produced in a country in a specific period, usually a year/quarter.	

GHS	Ghanaian Cedi
H1:16	First half of 2016
Imports	The monetary value of goods and services produced abroad and consumed locally.
Inflation	The rate at which the general level of prices of goods and services are rising. It is usually measured as the percentage change in the consumer price index over a specific period, usually a month/year.
Invisible trade balance	The value of exports of services, income and transfers, less imports of same.
Jan 16	January 2016
KBRR	Kenya Bankers' Reference Rate
KES	Kenya Shilling
KR	Key Rate (Bank Al Maghrib)
KRR	Key Repo Rate
m/m	Month on month, in reference to a rate of change
MAD	Moroccan Dirham
MLF	Marginal Lending Facility
MOF	Ministry of Finance
MPC	Monetary Policy Committee, the committee that makes the decision on policy rates
MPR	Monetary Policy Rate
MUR	Mauritian Rupee
MWK	Malawian Kwacha
MZN	Mozambican Metical
NAD	Namibian Dollar
NBE	National Bank of Ethiopia
NBR	National Bank of Rwanda
NEER	Nominal Effective Exchange Rate. This is the weighted average rate at which a country's currency exchanges for a basket of currencies, usually trading partner currencies. It is measured in index format.
NGN	Nigerian Naira
Nominal GDP	The monetary value of all finished goods and services produced in a country in a specific period, usually a year/quarter, measured in current prices.
NPL	Non-Performing Loans

Parity	Refers to the par or nominal value of a debt instrument. This is usually the price at which the said instrument is redeemed on maturity.	
PCE or HCE	Personal or Household Consumption Expenditure: The monetary value of household purchases of durable goods, non-durable goods, semi durables and services within a given period of time, usually a year/quarter.	
PR	Policy Rate	
Prime rate	key lending rate	
q/q	quarter on quarter, in reference to a rate of change	
Q1:16	First quarter of 2016	
RBM	Reserve Bank of Malawi	
Real GDP	The monetary value of all finished goods and services produced in a country in a specific period, usually a year/quarter, measured in constant prices.	
REER	Real Effective Exchange Rate. This is the weighted average rate at which a country's currency exchanges for a basket of currencies – usually trading partner currencies – while taking into account any changes in relative prices between the host country and its trading partners. It is often measured in index format.	
RWF	Rwandan Frank	
SARB	South African Reserve Bank	
SDF	Standing Deposit Facility (Mozambique)	
SLF	Standing Lending Facility (Mozambique)	
T-bill	Treasury bill – A short-dated, government backed security that yields no interest but is issued at a discount over a period of less than one year.	
TND	Tunisian Dinar	
Treasury bond	A marketable government debt security with a maturity of a year or longer	
TZS	Tanzanian Shilling	
UGX	Uganda Shilling	
USD	US Dollar	
VAT	Value Added Tax	
Visible trade balance	The value of exports of visible goods less imports.	
WAEMU	West African Economic and Monetary Union, also known as Union Economique et Monetaire Ouest Africaine (UEMOA)	
XAF	Central African Franc	
XOF	West African Franc	
y/y	Year on year, in reference to a rate of change	

Yield	The return on an investment, usually expressed as a percentage over a period of time, usually a year.
YTD	Year to date
ZAR	South African Rand
ZMW	Zambian Kwacha

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